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CENTURY 21.

Masters

Comparison

Below, we are comparing the year of 2021 to the year of 2020.

● 2021 ● 2020

Total Listings

The total number of new listings has increased by 24.61%.



Average List Price

The average list price has decreased by 2.05%.



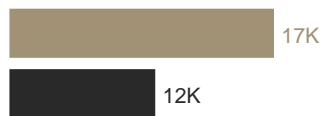
Total Inventory Cost

The total cost of inventory has increased by 22.05%.



Total Sales

The total number of sales has increased by 44.88%.



Sales Average Price

The average sale price has increased by 6.10%.



Average LSR

The average asking to selling ratio has increased by 0.93%.



Overview

Below, we are looking at the six key metrics within the year of 2021. These metrics include the total number of new properties listed and sold, average asking price and sale price and the average asking to selling ratio of all sold properties.

Total Listings

The total number of new properties that were listed.

28_K

Average List Price

The average asking price of properties that were listed.

\$403_K

Total Inventory Cost

The total volume of inventory that was listed on the market.

\$11.4_B

Total Sales

The total volume of properties that were sold.

17_K

Sales Average Price

The average selling price of properties that were sold.

\$389_K

Average LSR

The average list to sell ratio of all sold properties.

0.975

Average DOM

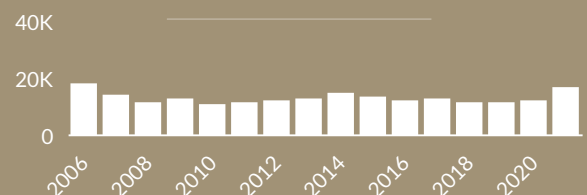
In the year of 2020, the average days on market was 91. In the year of 2021, the average days on market was 64. When the year of 2021 is compared to the year of 2020, the average days on market has decreased by 29.67%.

Total Sales Volume

In the year of 2020, the total volume of sales was \$4.31B. In the year of 2021, the total volume of sales was \$6.62B. When the year of 2021 is compared to the year of 2020, the total volume of sales has increased by 53.72%.

Total Sales | Quick Overview (See Page #5)

In the year of 2021, the total number of sales was 17K.





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Total Listings

In the year of 2021, the total number of new listings was 28K. In the year of 2020, the total number of new listings was 23K. When the year of 2021 is compared to the year of 2020, the total number of new listings has increased by 24.61%.

24.61%
Increase



2021 vs 2020

In the year of 2020, the total number of new listings was 23K. When the year of 2021 is compared to the year of 2020, the total number of new listings has increased by 24.61%.

18.28%
Increase



2021 vs 2019

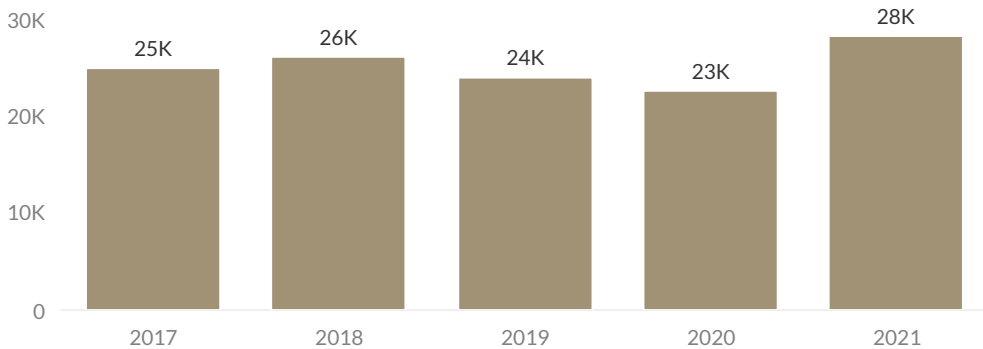
In the year of 2019, the total number of new listings was 24K. When the year of 2021 is compared to the year of 2019, the total number of new listings has increased by 18.28%.

8.39%
Increase



2021 vs 2018

In the year of 2018, the total number of new listings was 26K. When the year of 2021 is compared to the year of 2018, the total number of new listings has increased by 8.39%.

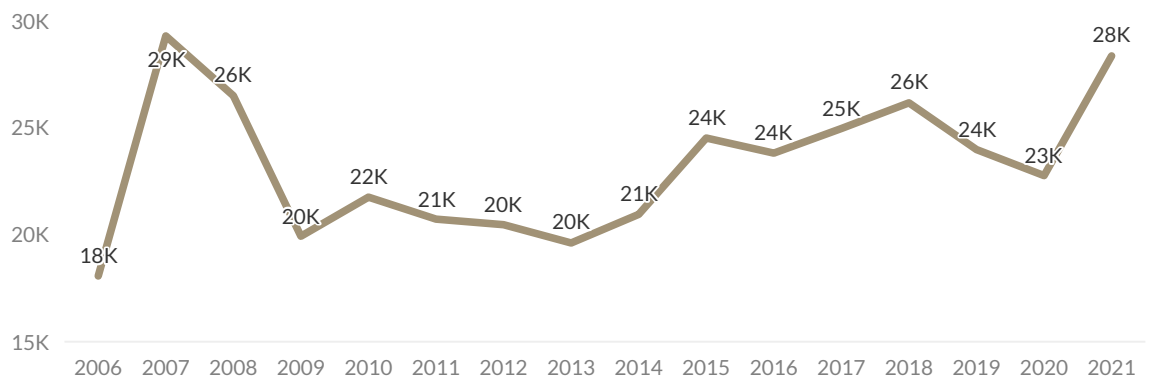


Overview

The bar graph to the left provides an overview of 2021 for the last 4 years leading up to 2021. In the year of 2021, we have seen a total volume of 28K new properties that have been listed.

Analysis

The line graph to the right, outlines and details the changes in annual (on a yearly interval) trends for all properties that have been listed over the last 4 years as of the end of 2021.



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Average List Price

In the year of 2021, the average list price was \$403K. In the year of 2020, the average list price was \$411K. When the year of 2021 is compared to the year of 2020, the average list price has decreased by 2.05%.

2.05%
Decrease



2021 vs 2020

In the year of 2020, the average list price was \$411K. When the year of 2021 is compared to the year of 2020, the average list price has decreased by 2.05%.

2.65%
Decrease



2021 vs 2019

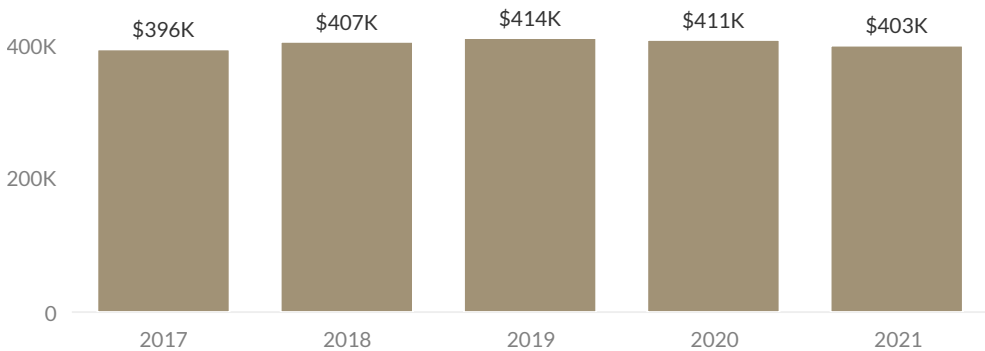
In the year of 2019, the average list price was \$414K. When the year of 2021 is compared to the year of 2019, the average list price has decreased by 2.65%.

1.11%
Decrease



2021 vs 2018

In the year of 2018, the average list price was \$407K. When the year of 2021 is compared to the year of 2018, the average list price has decreased by 1.11%.

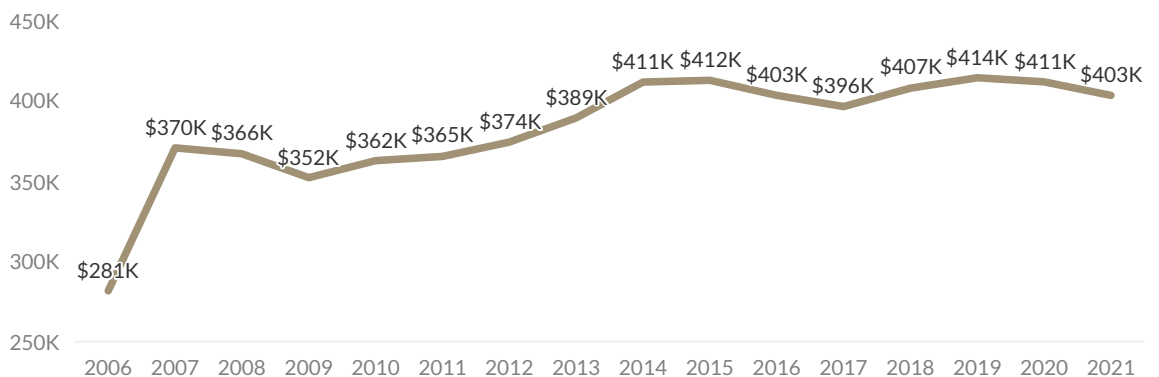


Overview

The bar graph to the left provides an overview of 2021 for the last 4 years leading up to 2021. In the year of 2021, we have seen an average list price of \$403K for all new properties that have been listed.

Analysis

The line graph to the right, outlines and details the changes in annual (on a yearly interval) trends in the average list price of all properties listed over the last 4 years as of 2021.



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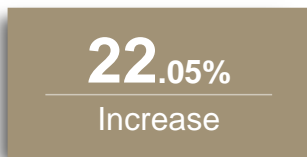
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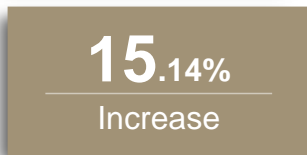
Total Inventory Cost

In the year of 2021, the total cost of inventory was \$11.4B. In the year of 2020, the total cost of inventory was \$9.34B. When the year of 2021 is compared to the year of 2020, the total cost of inventory has increased by 22.05%.



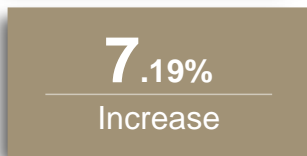
2021 vs 2020

In the year of 2020, the total cost of inventory was \$9.34B. When the year of 2021 is compared to the year of 2020, the total cost of inventory has increased by 22.05%.



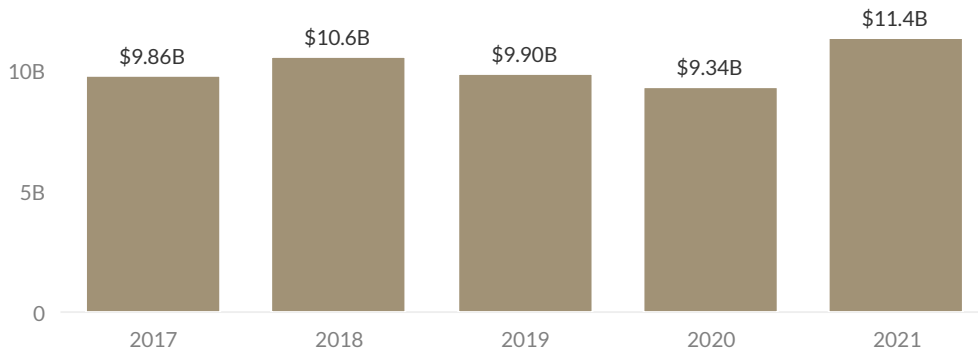
2021 vs 2019

In the year of 2019, the total cost of inventory was \$9.90B. When the year of 2021 is compared to the year of 2019, the total cost of inventory has increased by 15.14%.



2021 vs 2018

In the year of 2018, the total cost of inventory was \$10.6B. When the year of 2021 is compared to the year of 2018, the total cost of inventory has increased by 7.19%.

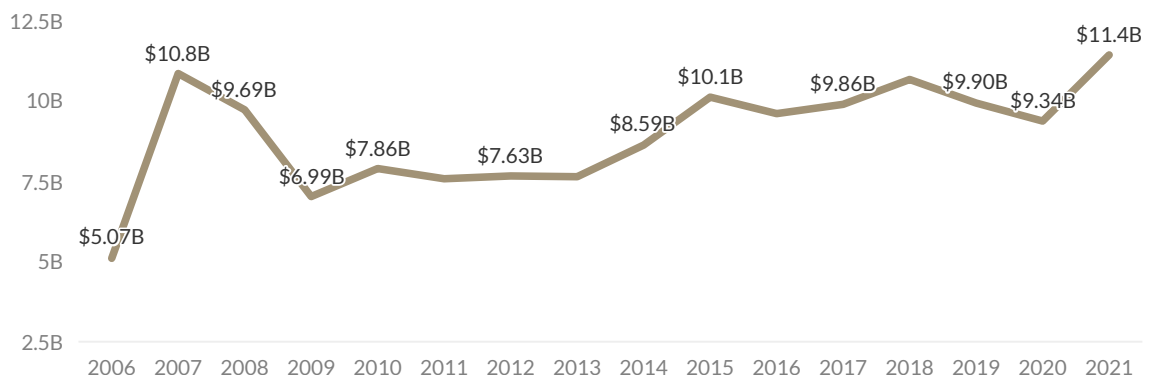


Overview

The bar graph to the left provides an overview of 2021 for the last 4 years leading up to 2021. In the year of 2021, we have seen a total inventory volume of \$11.4B for all new properties that have been listed.

Analysis

The line graph to the right, outlines and details the changes in annual (on a yearly interval) trends for the total cost of all new inventory over the last 4 years as of 2021.



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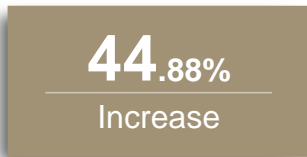
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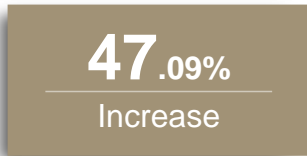
Total Sales

In the year of 2021, the total number of sales was 17K. In the year of 2020, the total number of sales was 12K. When the year of 2021 is compared to the year of 2020, the total number of sales has increased by 44.88%.



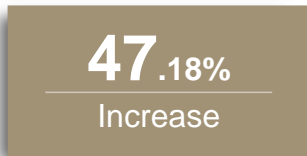
2021 vs 2020

In the year of 2020, the total number of sales was 12K. When the year of 2021 is compared to the year of 2020, the total number of sales has increased by 44.88%.



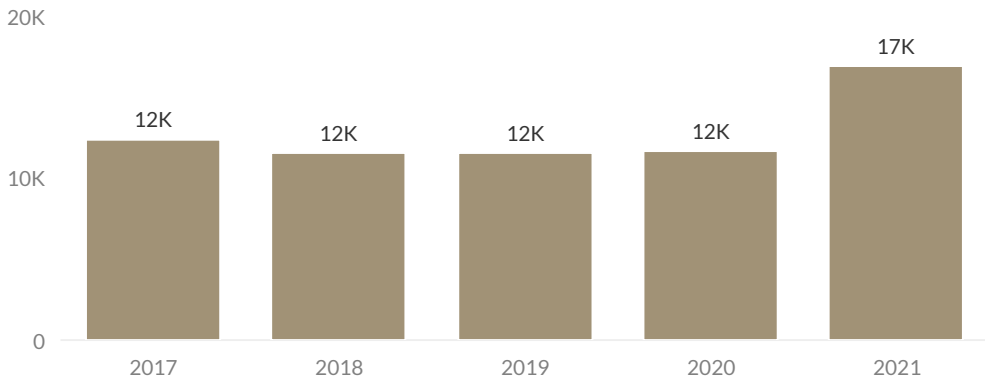
2021 vs 2019

In the year of 2019, the total number of sales was 12K. When the year of 2021 is compared to the year of 2019, the total number of sales has increased by 47.09%.



2021 vs 2018

In the year of 2018, the total number of sales was 12K. When the year of 2021 is compared to the year of 2018, the total number of sales has increased by 47.18%.

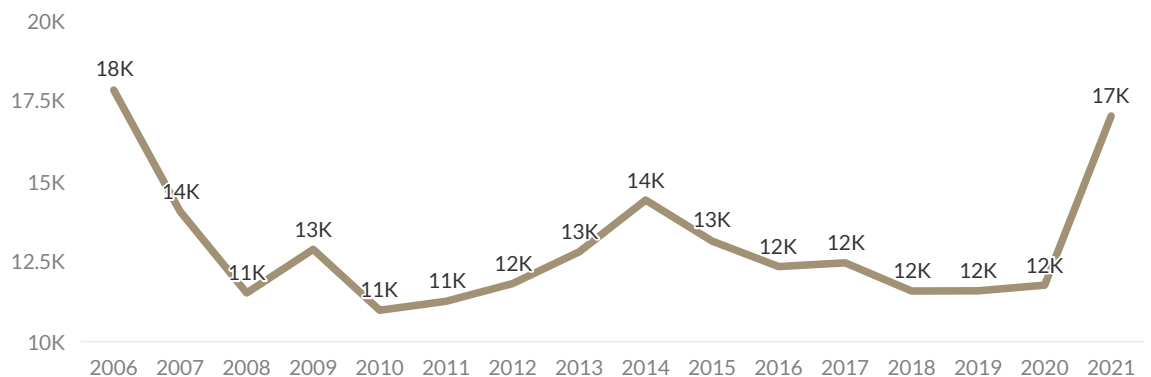


Overview

The bar graph to the left provides an overview of 2021 for the last 4 years leading up to 2021. In the year of 2021, we have seen a total volume of 17K properties that have been sold.

Analysis

The line graph to the right, outlines and details the changes in annual (on a yearly interval) trends for all properties that have been sold over the last 4 years as of 2021.



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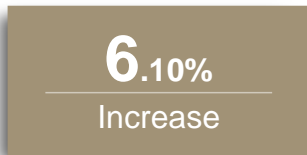
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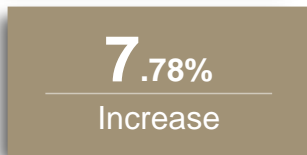
Sales Average Price

In the year of 2021, the average sale price was \$389K. In the year of 2020, the average sale price was \$367K. When the year of 2021 is compared to the year of 2020, the average sale price has increased by 6.10%.



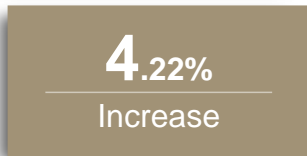
2021 vs 2020

In the year of 2020, the average sale price was \$367K. When the year of 2021 is compared to the year of 2020, the average sale price has increased by 6.10%.



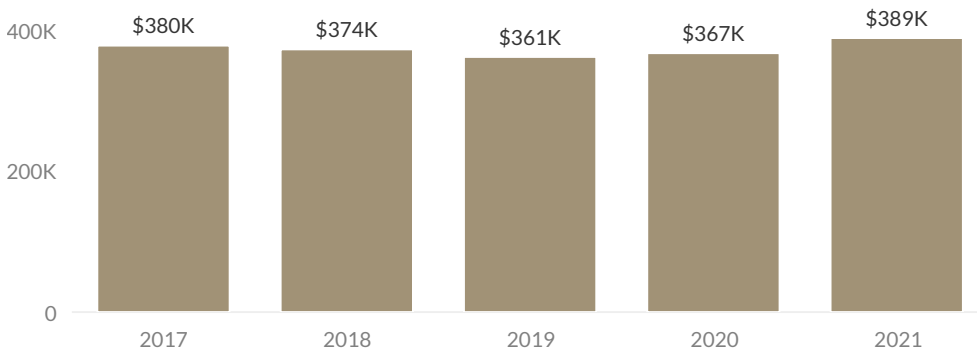
2021 vs 2019

In the year of 2019, the average sale price was \$361K. When the year of 2021 is compared to the year of 2019, the average sale price has increased by 7.78%.



2021 vs 2018

In the year of 2018, the average sale price was \$374K. When the year of 2021 is compared to the year of 2018, the average sale price has increased by 4.22%.

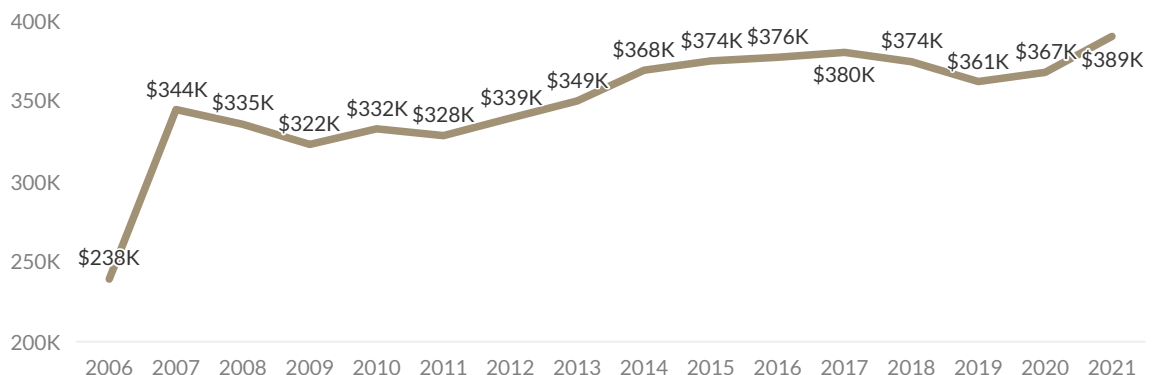


Overview

The bar graph to the left provides an overview of 2021 for the last 4 years leading up to 2021. In the year of 2021, we have seen an average sale price of \$389K for all properties that have been sold.

Analysis

The line graph to the right, outlines and details the changes in annual (on a yearly interval) trends in the average sale price of all sold properties over the last 4 years as of 2021.



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Average List to Sell Ratio

In the year of 2021, the average asking to selling ratio was 0.975. In the year of 2020, the average asking to selling ratio was 0.966. When the year of 2021 is compared to the year of 2020, the average asking to selling ratio has increased by 0.93%.

0.93%

Increase



2021 vs 2020

In the year of 2020, the average asking to selling ratio was 0.966. When the year of 2021 is compared to the year of 2020, the average asking to selling ratio has increased by 0.93%.

1.14%

Increase



2021 vs 2019

In the year of 2019, the average asking to selling ratio was 0.964. When the year of 2021 is compared to the year of 2019, the average asking to selling ratio has increased by 1.14%.

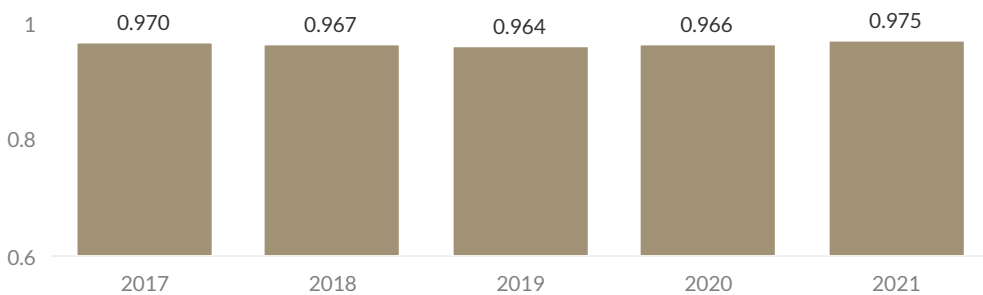
0.79%

Increase



2021 vs 2018

In the year of 2018, the average asking to selling ratio was 0.967. When the year of 2021 is compared to the year of 2018, the average asking to selling ratio has increased by 0.79%.

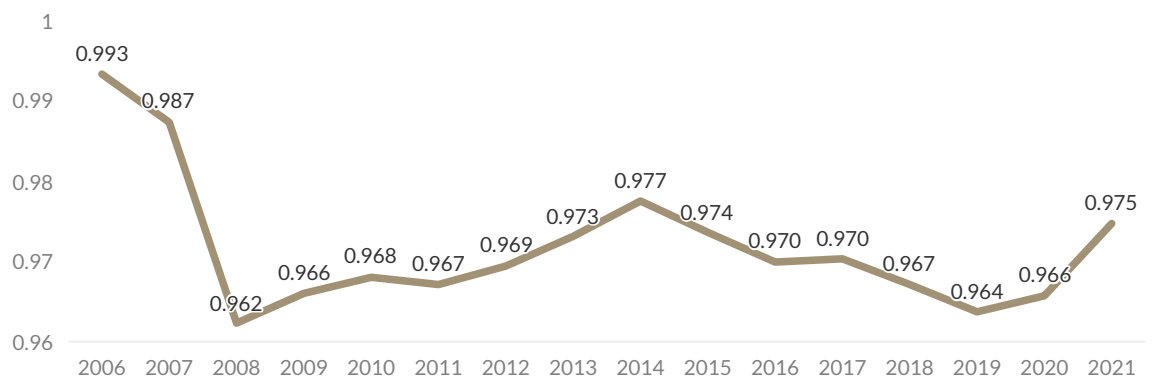


Overview

The bar graph to the left provides an overview of 2021 for the last 4 years leading up to 2021. In the year of 2021, we have seen an average ask to sell price ratio of 0.975 for all properties that have been sold.

Analysis

The line graph to the right, outlines and details the changes in annual (on a yearly interval) trends in the average ask to sell price ratio of all sold properties over the last 4 years as of 2021.



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Average Days on Market

In the year of 2021, the average days on market was 64. In the year of 2020, the average days on market was 91. When the year of 2021 is compared to the year of 2020, the average days on market has decreased by 29.67%.

29.67%

Decrease



2021 vs 2020

In the year of 2020, the average days on market was 91. When the year of 2021 is compared to the year of 2020, the average days on market has decreased by 29.67%.

34.02%

Decrease



2021 vs 2019

In the year of 2019, the average days on market was 97. When the year of 2021 is compared to the year of 2019, the average days on market has decreased by 34.02%.

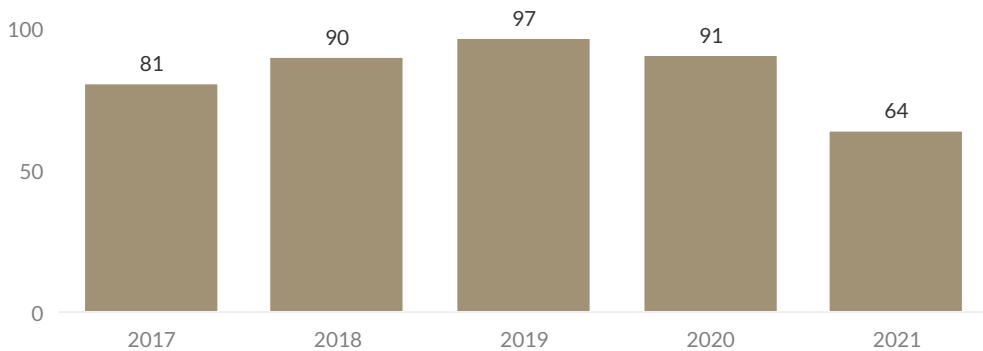
28.89%

Decrease



2021 vs 2018

In the year of 2018, the average days on market was 90. When the year of 2021 is compared to the year of 2018, the average days on market has decreased by 28.89%.

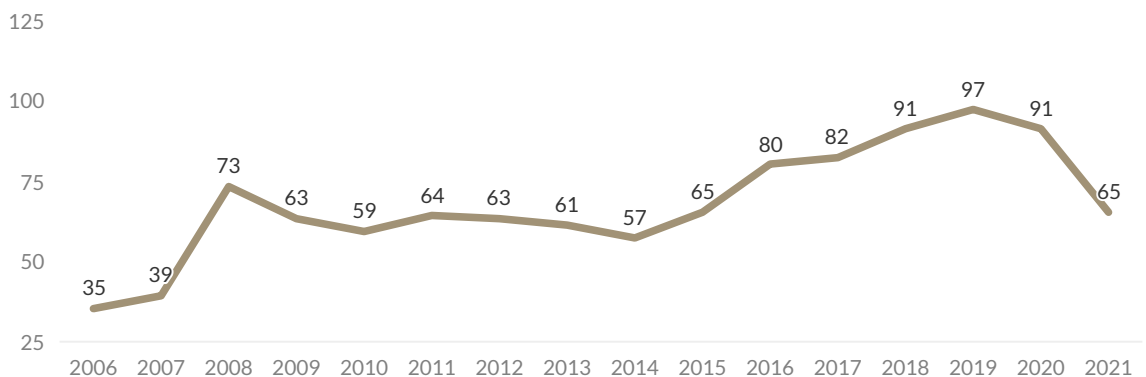


Overview

The bar graph to the left provides an overview of 2021 for the last 4 years leading up to 2021. In the year of 2021, we have seen an average days on market of 64 for all properties that have been sold.

Analysis

The line graph to the right, outlines and details the changes in annual (on a yearly interval) trends in the average days on market of all sold properties over the last 4 years as of 2021.



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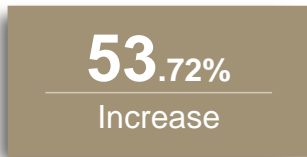
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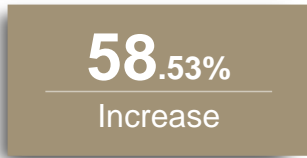
Total Sales Volume

In the year of 2021, the total volume of sales was \$6.62B. In the year of 2020, the total volume of sales was \$4.31B. When the year of 2021 is compared to the year of 2020, the total volume of sales has increased by 53.72%.



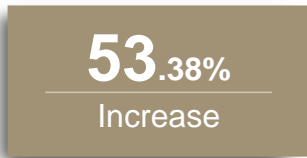
2021 vs 2020

In the year of 2020, the total volume of sales was \$4.31B. When the year of 2021 is compared to the year of 2020, the total volume of sales has increased by 53.72%.



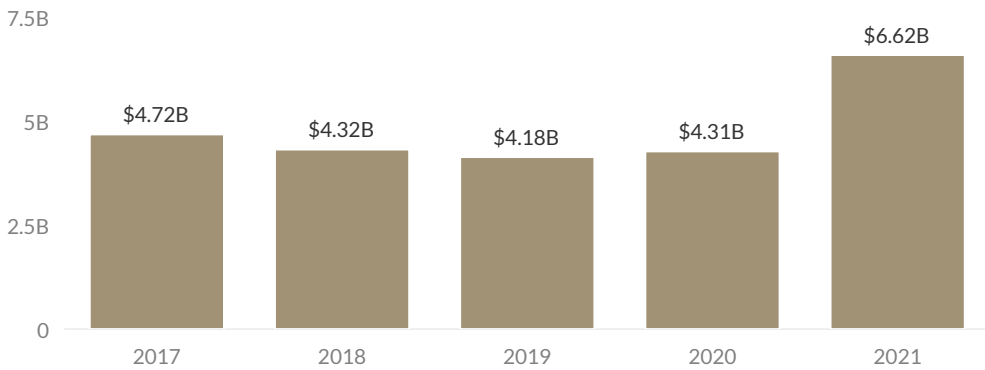
2021 vs 2019

In the year of 2019, the total volume of sales was \$4.18B. When the year of 2021 is compared to the year of 2019, the total volume of sales has increased by 58.53%.



2021 vs 2018

In the year of 2018, the total volume of sales was \$4.32B. When the year of 2021 is compared to the year of 2018, the total volume of sales has increased by 53.38%.

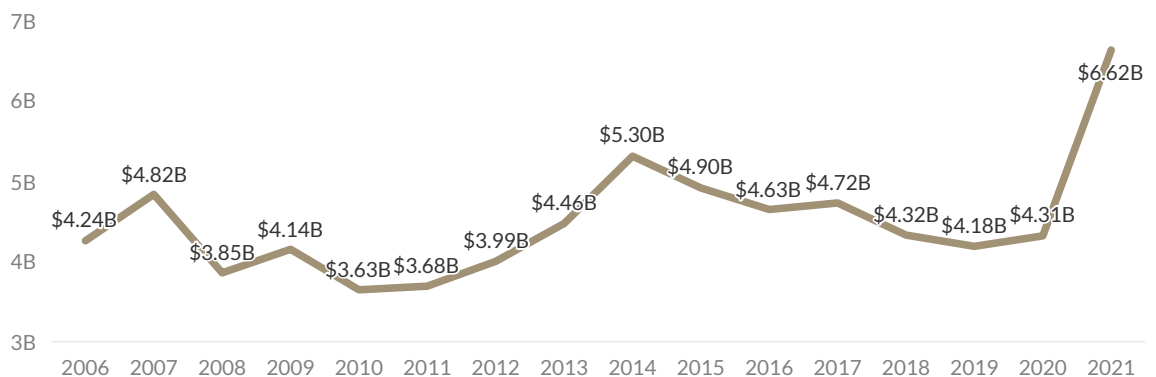


Overview

The bar graph to the left provides an overview of 2021 for the last 4 years leading up to 2021. In the year of 2021, we have seen a total sales volume of \$6.62B for all new properties that have been listed.

Analysis

The line graph to the right, outlines and details the changes in annual (on a yearly interval) trends for the total cost of all sold properties over the last 4 years as of 2021.



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